

**ARLINGTON INDEPENDENT SCHOOL DISTRICT  
REGULAR MEETING OF THE BOARD OF TRUSTEES  
Tuesday, June 18, 2019  
5:30 p.m.**

**NOTICE** of Regular Meeting of the Board of Trustees at the Administration Building, Board Room, 1203 West Pioneer Parkway, Arlington, Texas

**CALL TO ORDER: Board Work Session: 5:30 p.m., Conference Room “B”**

During this open meeting work session, Board Members may discuss and ask AISD staff questions concerning any of the subjects listed in the Notice/Agenda under the headings of Program and/or Presentation, Appointments, Public Hearing, Action Items, Consent Items and Discussion Items.

**CLOSED MEETING: *Following Board Work Session, Board Conference Room***

Adjournment to closed meeting pursuant to Sections 551.071 (consultation with attorney to seek and receive legal advice); 551.072 (discuss the purchase, exchange, lease or value of real property); Section 551.073 – (negotiating contracts for prospective gifts or donations); Section 551.074 - (consider the appointment, employment, evaluation, reassignment, duties, discipline, non-renewal or dismissal of a public officer or employee, or to hear complaints or charges against a public officer or employee); Section 551.076 (consider the deployment, or specific occasions for implementation, of security personnel and devices); Section 551.082 – (discussing or deliberating the discipline of a public school child or children, or a complaint or charge is brought against an employee of the school district by another employee); Section 551.0821 – (deliberating in a matter regarding a public school student if personally identifiable information about the student will necessarily be revealed by the deliberation); Section 551.083 (considering the standards, guidelines, terms or conditions the Board will follow, or instruct its representatives to follow, in consultation with representatives of employee groups in connection with consultation agreements).

**RECONVENE INTO OPEN SESSION: Approximately 7:00 p.m., Board Room**

**OPENING CEREMONY:**

**PROGRAM AND/OR PRESENTATION:** This time has been designated for the purpose of allowing programs and/or presentations relating to matters such as curricular, extracurricular, co-curricular and PTA type activities.

- A. Student Leadership Advisory Board Introduction
- B. Financial Futures Committee Presentation

**APPOINTMENTS:**

- A. Consider Ratification of Administrative Appointments: (pg. 7)  
Principal for Ashworth Elementary, Principal for Butler Elementary, Assistant Principal for Gunn Junior High, and Assistant Principal for Sherrod Elementary

**PUBLIC HEARING:**

- A. 2019-2020 Budget and Proposed Tax Rate

**OPEN FORUM FOR AGENDA ITEMS:**

Persons attending the meeting may request an Open Forum Sign-Up Card. The card must be completed in its entirety and submitted to the Board President no later than **6:55 p.m.** This first Open Forum is limited to agenda items other than personnel. Any personnel concern should be brought directly to the Superintendent or Board President prior to the meeting, who will guide you to the proper procedure pursuant to Board Policy. Speakers will be limited to five (5) minutes. When more than one individual wishes to address the same agenda item, the President may ask the group to appoint one spokesperson.

**ACTION:** None

**DISCUSSION / ACTION:**

- A. Consider Adoption of the 2019-2020 Fiscal Year Budget (pg. 9)

**ITEMS TO BE WITHDRAWN FROM THE CONSENT AGENDA:**

**CONSENT ITEMS:**

Materials relating to the items to be acted upon in the Consent Agenda are provided to the Board Members for study and review prior to the meeting. The items contained in the bid portion of the Agenda have been endorsed by the Board Members during the budget process.

- A. Consider Donations (pg. 11)
- B. Consider Bids (pg. 13)
  - 19-06j Academic Educational Consultants & Professional Development
  - 19-77 Spring Athletic Sports Supplies & Catalog
  - 19-78 Library Books (Jobbers)
  - 19-83 Outside Contracted Services - Supplemental
  - 19-84 Musical Instrument Repair & Catalog
  - 19-85 Music Supplies & Sheet Music
  - 19-86 RFP for Physical Security Audit
  - 20-01 RFP for Charter Bus & Transportation Services
  - 20-02 RFP for Armored Car Services
- C. Consider Purchases Greater Than \$50,000 Exempt from Bid (pg.41)
  - 19-06-18-001 POTS – Plain Old Telephone Services - eRate
  - 19-06-18-002 Internet Connections - eRate
  - 19-06-18-003 Internet Access Service - eRate
  - 19-06-18-004 WAN Services - eRate
  - 19-06-18-005 Miscellaneous Professional Services
  - 19-06-18-006 Instructional Materials, Supplies, Service Providers & Consumable Items

- 19-06-18-007 Outside Contracted Services
- 19-06-18-008 Academic Educational Consultants & Professional Development Services
- 19-06-18-009 Food Supplies & Equipment
- 19-06-18-010 Speech-Language Therapy Services
- 19-06-18-011 Office Supplies
- 19-06-18-012 Mowing Services
- 19-06-18-013 Region 11 Services
- 19-06-18-014 ACT Test for AISD Seniors
- 19-06-18-015 Environmental Consulting Services
- 19-06-18-016 Stadium Rental for Football Games & Events
- 19-06-18-017 Electronic Document Management System for LPAC
- 19-06-18-018 Employee Wellness Program
- 19-06-18-019 SHARS Reimbursement Filing Services
- 19-06-18-020 Asbestos Abatement & Mold Remediation Contractors
- 19-06-18-021 Technology Equipment, Products, Services, Software, A/V Equipment
- 19-06-18-022 Hewlett Packard (HP), Inc. Products, Supplies, Equipment & Services
- 19-06-18-023 Internet & Network Security, Software & Technology Solutions Products & Services

D. Consider Budget Change (pg. 44)

**OPEN FORUM  
FOR NON-AGENDA  
ITEMS:**

Persons attending the meeting may request an Open Forum Sign-Up Card. The card must be completed in its entirety and submitted to the Board President no later than **6:55 p.m.** This second Open Forum allows individuals to address the Board on any subject, except personnel. Any personnel concern should be brought directly to the attention of the Superintendent or Board President prior to the meeting, who will guide you to the proper procedure pursuant to Board Policy. Speakers will be limited to five (5) minutes. When more than one individual wishes to address the same topic, the Board President may ask the group to appoint one spokesperson.

**SUPERINTENDENT'S  
REPORT:**

This time is for the Superintendent to acknowledge varying kinds of activities occurring within the district. This includes such items as recognition of outstanding performance by district staff and/or students, the initiating of new programs and special activities.

The Superintendent will report on the following subjects:

- A. Recognition of outstanding performance by district staff and students
- B. Initiation of new programs and special activities

**SCHOOL BOARD'S  
REPORT:**

This time on the Agenda allows each member to inform other Board Members, the administrative staff and the public of activities which are of interest.

The Board Members will report on the following subjects:

- A. Board member attendance at various school and community events.
- B. Board member announcement of various upcoming school and community events.
- C. Board member visits to various campuses
- D. Board member recognition of outstanding performance by district staff and students
- E. Board member recognition of new programs and special activities

**CLOSED MEETING:**

At any time during the meeting the Board may adjourn into closed meeting for consultation with its attorney (Tex. Gov't Code § 551.071) or for a posted agenda item pursuant to Texas Government Code sections 551.072 – 551.084 (see below).

**ADJOURNMENT**

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*The agenda order may be adjusted by the Presiding Officer at any time during the meeting.*

If, during the course of the meeting covered by this Notice, the Board should determine that a closed meeting of the Board should be held or is required in relation to any item included in this notice, then such closed meeting is authorized by Texas Government Code Section 551.001, et. seq., for any of the following reasons:

Section 551.071 - For the purpose of a private consultation with the Board's attorney on any or all subjects or matters authorized by law.

Section 551.072 - For the purpose of discussing the purchase, exchange, lease or value of real property.

Section 551.073 - For the purpose of negotiating contracts for prospective gifts or donations.

Section 551.074 - For the purpose of considering the appointment, employment, evaluation, reassignment, duties, discipline or dismissal of a public officer or employee or to hear complaints or charges against a public officer or employee.

Section 551.076 - To consider the deployment, or specific occasions for implementation, of security personnel and devices.

Section 551.082 - For the purpose of deliberating in a case involving discipline of a public school child or children, or in a case in which a complaint or charge is brought against an employee of the school district by another employee and the complaint or charge directly results in a need for a hearing.

Section 551.0821 - For the purpose of deliberating in a matter regarding a public school student if personally identifiable information about the student will necessarily be revealed by the deliberation.

Section 551.083 - For the purpose of considering the standards, guidelines, terms or conditions the Board will follow, or instruct its representatives to follow, in consultation with representatives of employee groups in connection with consultation agreements provided for by Section 13.901 of the Texas Education Code.


Section 551.084 - For the purpose of excluding a witness or witnesses from a hearing during examination of another witness.

Should any final action, final decision or final vote be required in the opinion of the Board with regard to any matter considered in such closed meeting, then such final action, final decision or final vote shall be at either:

- A. the open meeting covered by this notice upon the reconvening of this public meeting, or
- B. at a subsequent public meeting of the Board upon notice thereof, as the Board shall determine.

**CERTIFICATE AS TO POSTING OR GIVING OF NOTICE**

On this 14<sup>th</sup> day of June, 2019 at 5:30 p.m., this notice was posted on a bulletin board at a place convenient to the public at the central administrative office of the Arlington Independent School District, 1203 West Pioneer Parkway, Arlington, Texas and readily accessible to the general public at all times beginning at least 72 hours preceding the scheduled time of the meeting.



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**Dr. Marcelo Cavazos, Superintendent**

## Arlington Independent School District Board of Trustees Communication

<b>Meeting Date:</b> June 18, 2019	<b>Action Item</b>
<b>Subject:</b> Ratification of Administrative Personnel	

**Purpose:**


The purpose of this action item is to ratify the administrative appointment of the Principal for Ashworth Elementary, Principal for Butler Elementary, Assistant Principal for Gunn Junior High and the Assistant Principal for Sherrod Elementary.

**Background:**

Screening and interview committees consisting of administrative staff have submitted the names to the Superintendent for consideration.

**Recommendation:**

The administration recommends the Board ratify the appointment of the applicants for the administrative positions listed above as discussed in Executive Session.

<b>Submitted to:</b>  Board of Trustees Arlington Independent School District	<b>Submitted by:</b> 
	<b>Prepared by:</b> Scott Kahl
	<b>Date:</b> June 3, 2019

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**Arlington Independent School District  
Board of Trustees Communication**

**Meeting Date:** June 18, 2019

**Discussion / Action Item**

**Subject:** 2019-20 Fiscal Year Budget


**Purpose:** To discuss and consider adoption of the 2019-20 budget for the General Fund, Food Service Fund, Natural Gas Fund, Debt Service Fund and Construction Fund.

**Background:** The 2019-20 budget has been developed with input from teachers, administrators, the District-Level Instructional Decision Making Committee, the public, and the Board of Trustees.

The administration will present a proposed budget for the following funds for the 2019-20 fiscal year:

- General Fund
- Food Service Fund
- Natural Gas Fund
- Debt Service Fund
- Capital Projects Fund

**Recommendation:** The administration recommends adoption of the 2019-20 budget.

<b>Submitted to:</b>  Board of Trustees Arlington Independent School District	<b>Submitted by:</b> 
	<b>Prepared by:</b> Cindy Powell <b>Date:</b> June 11, 2019

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TO: Cindy Powell  
Chief Financial Officer

FROM: Tammy Craig  
Director of Purchasing

DATE: June 18, 2019

Arlington ISD to accept cash donation from Michael Wilkinson Foundation	\$ 20,000.00
Arlington High School to accept cash donation from AHS Orchestra Booster Club	\$ 587.69
Arlington High School to accept cash donation from Robert Greene Memorial Fund	\$ 1,000.00
Arlington High School to accept cash donation from Arlington Kiwanis Foundation	\$ 251.00
Arlington High School to accept cash donation from AHS Alumni Band Inc.	\$ 500.00
Arlington High School to accept cash donation from AHS Band Booster Club	\$ 1,600.00
Arlington High School to accept cash donation from AHS Choir Booster Club	\$ 1,871.60
Bowie High School to accept cash donation from Jostens Inc.	\$ 1,050.00
Lamar High School to accept cash donation from LHS Girls Soccer Booster Club	\$ 4,000.00
Lamar High School to accept cash donation from LHS Choir Booster Club	\$ 1,000.00
Lamar High School to accept cash donation from LHS Men's Soccer Booster Club	\$ 1,599.71
Lamar High School to accept cash donation from AISD Gymnastics Booster Club	\$ 500.00
Lamar High School to accept building supply donation from Dr. Jim Pettit	\$ 500.00
Lamar High School to accept cash donation from Beth Ann Agger-Shelton	\$ 500.00
Lamar High School to accept grocery gift cards from North Arlington Rotary Club	\$ 512.00
Martin High School to accept cash donation from Lady Warriors Soccer Booster Club	\$ 2,750.00
Martin High School to accept cash donation from Warrior Golf Booster Club	\$ 4,250.00

Martin High School to accept cash donation from MHS PTSA	\$ 6,250.00
Martin High School to accept cash donation form MHS Parent Orchestra Booster Club	\$ 1,355.50
Seguin High School to accept cash donation from Walmart	\$ 2,000.00
Bailey Jr. High School to accept cash donation from Albertsons/Safeway	\$ 633.21
Boles Jr. High School to accept cash donation from Chatterhigh Communications	\$ 825.00
Nichols Jr. High School to accept cash donation from Primrose School NE Green Oaks	\$ 375.00
Corey Academy to accept cash donation from Corey PTA	\$ 500.00
Duff Elementary to accept cash donation from CC Duff PTA	\$ 25,751.32
Fitzgerald Elementary to accept cash donation from Jim Williams Plumbing	\$ 400.00
<b>Total</b>	<b>\$ 80,562.03</b>

**Total year-to-date for 2018-2019 School Year \$ 1,442,256.06**

**Prior year total as of June 21, 2018 \$ 2,464,159.98**

**Total for the prior 2017-2018 School Year \$ 2,464,159.98**

**Arlington Independent School District  
Board of Trustees Communication**

<b>Meeting Date:</b> June 18, 2019	<b>Consent Item</b>
<b>Subject:</b> Bids	

**Purpose:**

To provide the Board of Trustees the opportunity to review the purchase of goods and services prior to final Board approval.

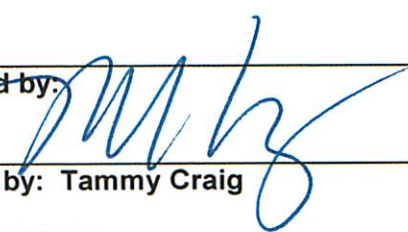
**Background:**

Bids presented on the consent agenda:

- 19-06j** Academic Educational Consultants & Professional Development
- 19-77** Spring Athletic Sports Supplies & Catalog
- 19-78** Library Books (Jobbers)
- 19-83** Outside Contracted Services - Supplemental
- 19-84** Musical Instrument Repair & Catalog
- 19-85** Music Supplies & Sheet Music
- 19-86** RFP for Physical Security Audit
- 20-01** RFP for Charter Bus & Transportation Services
- 20-02** RFP for Armored Car Services

**Recommendation:**

The Administration recommends approval of the bids.

<b>Submitted to:</b>  Board of Trustees Arlington Independent School District	<b>Submitted by:</b> 
	<b>Prepared by:</b> Tammy Craig
	<b>Date:</b> 06/11/2019



**TO:** Cindy Powell  
Chief Financial Officer

**FROM:** Tammy Craig  
Director of Purchasing

**DATE:** June 18, 2019

**RE:** **RFP 19-06j Academic Educational Consultants and Professional Development Services**

Request for Proposal **19-06j** is a supplement to the annual contract for academic educational consultants and professional development services for all AISD departments and campuses. This is a qualifying bid that is open for the entire school year. As vendors are needed, responses will be accepted to the RFP online and the Purchasing Department will bring the new vendor(s) to the Board of Trustees for approval on a monthly basis. Prior to contracting for services, quotes will be obtained from the approved bidders as needed. Services provided under this RFP include educational consulting services, trainers, and professional development speakers.

It is recommended that all vendors meeting specifications be approved.

cc: Tony Drollinger  
Executive Director of Finance

**Arlington Independent School District**  
**RFP 19-06j Academic Educational Consultants and Professional Development Services**  
**Effective: June 19, 2019- June 30, 2020**

VENDOR#	VENDOR	PHONE #	EMAIL ADDRESS	RESIDENT VENDOR (Texas, District)	HUB VENDOR	FREIGHT	TERMS	DISCOUNT FROM CATALOG, PRICE LIST, OR SHELF PRICE
10278347	ACDC Leadership (Jacob Clifford)	(858) 722-7875	info@acdcleadership.com		NO	INCLUDED	NET 30	VARIES
NOT SET UP	Blue Ops Mission - Escape Room (Elijah Clark & Associates LL	(817) 760-2678	eclark@blueopsmission.com	District	NO	INCLUDED	NET 30	VARIES
NOT SET UP	Luchin Educational Consulting (Beatrice Moore Luchin)	(832) 260-3172	abluchin@sbcglobal.net	Texas	NO	INCLUDED	NET 30	VARIES
NOT SET UP	MK Consultants LLC	(817) 524-9532	mkconsulting01@yahoo.com	Texas	NO	INCLUDED	NET 30	VARIES
102446	National Center for Youth Issues	(423) 899-5714 x315	marketing@ncyi.org		NO	SHIPPING	NET 30	VARIES
NOT SET UP	Scott Williams	(434) 806-5990	PEScottWilliams@gmail.com		NO	INCLUDED	NET 30	VARIES

**Estimated Award: \$50,000.00**



**TO:** Cindy Powell  
Chief Financial Officer

**FROM:** Tammy Craig  
Director of Purchasing

**DATE:** June 18, 2019

**RE:** Bid Number **19-77** Spring Athletic Sports Supplies & Catalog

Bid Number **19-77** is an annual contract for spring athletic sports supplies. The supplies purchased with this bid is for baseball, softball, gymnastics, soccer, swimming, track and wrestling. In addition to the inventory line items, the bid asked for a discount from the vendor's catalog, price list or shelf price. This will allow the District to purchase items which are not identified at this time. Items marked with one asterisk were not as specified due to incorrect brand or package quantity. Items marked with two asterisks indicate a tie-bid award, awarded to a local or state resident bidder.

It is recommended that the low bids meeting specifications be awarded by line item, and that all vendors meeting specifications submitting catalog bids be approved.

cc: Tony Drollinger  
Executive Director of Finance



**ARLINGTON INDEPENDENT SCHOOL DISTRICT**  
**Bid 19-77 Spring Athletic Sports Supplies & Catalog**  
**Effective June 5, 2019 through June 30, 2020**

VENDOR:			Alert Services	Aluminum Athletic Equipment	America Team Sports	Bigger Faster Stronger	BSN Sports	Cannon Sports	Cardinal's Sport Center	Carey's Sporting Goods	Clever Items	D&J Sports
VENDOR ID:			1330000	1287	10276772	Not Set Up	10281339	18801000	10281817	8411	10282850	5795
CATALOG BID - % DISCOUNT:			20%, Orders <\$50.00 = \$5.00 Shipping	5% w/except	10%-40%	10%	10% w/except	Varies	Varies	20%	35%	25%
TERMS:			Net 30	Net 30	Net 30	Net 30	Net 30	Net 30	Net 30	Net 30	Net 30	Net 30
REFERENCE NUMBER:							19-54975 %Off Bid					
HUB VENDOR:			No	No	No	No	No	No	No	No	No	No
RESIDENT VENDOR:			<input checked="" type="checkbox"/> Texas <input type="checkbox"/> District	<input type="checkbox"/> Texas <input type="checkbox"/> District	<input checked="" type="checkbox"/> Texas <input type="checkbox"/> District	<input type="checkbox"/> Texas <input type="checkbox"/> District	<input checked="" type="checkbox"/> Texas <input type="checkbox"/> District	<input type="checkbox"/> Texas <input type="checkbox"/> District	<input checked="" type="checkbox"/> Texas <input type="checkbox"/> District	<input checked="" type="checkbox"/> Texas <input type="checkbox"/> District	<input type="checkbox"/> Texas <input checked="" type="checkbox"/> District	<input checked="" type="checkbox"/> Texas <input type="checkbox"/> District
<b>BASEBALL &amp; SOFTBALL</b>												
1	12	ea	Dudley Softball Thunder top-grade leather cover Official Game Ball - No Sub - #WT12		\$ 82.20		\$ 70.32	\$ 77.65	\$ 79.00	\$ 75.00		
2	1	ea	Steel drag mat 3' x 4' - #DMAT3X4				\$ 51.88	\$ 340.00				
3	1	ea	Jugs #N1250 super softball pitching machine with cart. - No Sub		\$ 1,895.00		\$ 1,863.22					
<b>SOCCER</b>												
4	24	ea	Adidas NFHS 11 Pro #5 Game Ball - No Sub - ITEM DISCONTINUED		\$30.15*							
5	2	pack	Kwik Goal Kwik Lock Net Clips 50 Pack - No Sub - #10B3201				\$ 35.84					
6	2	roll	Kwik Goal Velcro Deluxe Net Fastener White 25' X 1" - No Sub - #10B2701									
7	1	pair	3" Classic Alumagoal 8'H X 24'W X 3'D X 8.5'B 330 lbs/pr. Powder Coated White - #SGA300	\$ 5,990.00			\$ 1,735.43					
8	12	ea	Adidas adipure NFHS Competition ball - No Sub - # V42326		\$ 30.15				\$ 36.00	\$ 36.00		
9	24	ea	Captains Arm Bands, Black - CHAMPION CAPBK		\$ 2.75		\$ 2.88	\$ 2.10	\$ 2.25	\$ 4.00		
10	12	ea	Cones, 12" Orange set of 12 - CHAMPRO BRAND	\$ 39.00		\$ 36.00	\$ 43.44	\$ 29.88	\$ 11.85	\$ 36.00		
<b>SWIMMING</b>												
11	12	ea	Swim Stuff Kickboard 2.0 - No Sub - #SSKB2									\$ 8.00
12	12	pair	Speedo Team Kickboard - No Sub - #NSPHG-7753005				\$ 8.52					\$ 12.00
13	12	dz	Speedo Short Blade Training Fins XXX-XXL various Colors -No Sub - #NSPHG-7753005				\$ 18.14					\$ 26.00

**ARLINGTON INDEPENDENT SCHOOL DISTRICT**  
**Bid 19-77 Spring Athletic Sports Supplies & Catalog**  
**Effective June 5, 2019 through June 30, 2020**

VENDOR:			Eastbay Team Sales	Korney Board Aids	Medco Sports Medicine	MF Athletic / Perform Better	Palos Sports	Pioneer Manufacturing Co.	Pyramid School Products	S & S Worldwide	Texas Motion Sports	Soccer Corner
VENDOR ID:			10282175	45465000	8223	10282116	1583000	11687000	63265000	9739	10281992	11036000
CATALOG BID - % DISCOUNT:			Varies	0%, Orders >\$200 = Free Shipping, Orders <\$200 = \$12.95 Shipping	0%-25% + Shipping	10% w/except	12% w/except, \$100 Min. Order, Free Shipping	0%	25% Champion Sports Catalog, \$50.00 Min. Order	20%	Varies + Shipping	Varies
TERMS:			Net 30	Net 30	Net 30	Net 30	Net 30	Net 30	Net 30	Net 30	Net 30	Net 30
REFERENCE NUMBER:					EST976960		61160					
HUB VENDOR:			No	No	No	No	No	No	No	No	No	No
RESIDENT VENDOR:			<input type="checkbox"/> Texas <input type="checkbox"/> District	<input checked="" type="checkbox"/> Texas <input type="checkbox"/> District	<input type="checkbox"/> Texas <input type="checkbox"/> District	<input type="checkbox"/> Texas <input type="checkbox"/> District	<input type="checkbox"/> Texas <input type="checkbox"/> District	<input type="checkbox"/> Texas <input type="checkbox"/> District	<input type="checkbox"/> Texas <input type="checkbox"/> District	<input type="checkbox"/> Texas <input type="checkbox"/> District	<input checked="" type="checkbox"/> Texas <input type="checkbox"/> District	<input checked="" type="checkbox"/> Texas <input type="checkbox"/> District
<b>BASEBALL &amp; SOFTBALL</b>												
1	12	ea	Dudley Softball Thunder top-grade leather cover Official Game Ball - No Sub - #WT12				\$ 66.00		\$ 64.20	\$ 71.56		
2	1	ea	Steel drag mat 3' x 4' - #DMAT3X4					\$ 193.58		\$ 113.42		
3	1	ea	Jugs #N1250 super softball pitching machine with cart. - No Sub						\$ 1,825.00			
<b>SOCCER</b>												
4	24	ea	Adidas NFHS 11 Pro #5 Game Ball - No Sub - ITEM DISCONTINUED								\$115.43*	\$19.00*
5	2	pack	Kwik Goal Kwik Lock Net Clips 50 Pack - No Sub - #10B3201				\$ 41.90	\$ 35.00				\$35.00**
6	2	roll	Kwik Goal Velcro Deluxe Net Fastener White 25' X 1" - No Sub - #10B2701				\$ 30.90	\$ 23.00				\$23.00**
7	1	pair	3" Classic Alumagoal 8'H X 24'W X 3'D X 8.5'B 330 lbs/pr. Powder Coated White - #SGA300				\$ 2,250.00	\$ 1,989.00				\$ 3,050.00
8	12	ea	Adidas adipure NFHS Competition ball - No Sub - # V42326									\$ 30.00
9	24	ea	Captains Arm Bands, Black - CHAMPION CAPBK						\$ 1.55			\$ 2.75
10	12	ea	Cones, 12" Orange set of 12 - CHAMPRO BRAND	\$ 29.95	\$ 27.27	\$ 96.00	\$ 17.40		\$ 21.48	\$ 12.74	\$ 40.08	
<b>SWIMMING</b>												
11	12	ea	Swim Stuff Kickboard 2.0 - No Sub - #SSKB2									
12	12	pair	Speedo Team Kickboard - No Sub - #NSPHG-7753005									
13	12	dz	Speedo Short Blade Training Fins XXS-XXL various Colors -No Sub - #NSPHG-7753005									

**ARLINGTON INDEPENDENT SCHOOL DISTRICT**  
**Bid 19-77 Spring Athletic Sports Supplies & Catalog**  
**Effective June 5, 2019 through June 30, 2020**

VENDOR:			Alert Services	Aluminum Athletic Equipment	America Team Sports	Bigger Faster Stronger	BSN Sports	Cannon Sports	Cardinal's Sport Center	Carey's Sporting Goods	Clever Items	D&J Sports
VENDOR ID:			1330000	1287	10276772	Not Set Up	10281339	18801000	10281817	8411	10282850	5795
CATALOG BID - % DISCOUNT:			20%, Orders <\$50.00 = \$5.00 Shipping	5% w/except	10%-40%	10%	10% w/except	Varies	Varies	20%	35%	25%
TERMS:			Net 30	Net 30	Net 30	Net 30	Net 30	Net 30	Net 30	Net 30	Net 30	Net 30
REFERENCE NUMBER:							19-54975 %Off Bid					
HUB VENDOR:			No	No	No	No	No	No	No	No	No	No
RESIDENT VENDOR:			<input checked="" type="checkbox"/> Texas <input type="checkbox"/> District	<input type="checkbox"/> Texas <input type="checkbox"/> District	<input checked="" type="checkbox"/> Texas <input type="checkbox"/> District	<input type="checkbox"/> Texas <input type="checkbox"/> District	<input checked="" type="checkbox"/> Texas <input type="checkbox"/> District	<input type="checkbox"/> Texas <input type="checkbox"/> District	<input checked="" type="checkbox"/> Texas <input type="checkbox"/> District	<input checked="" type="checkbox"/> Texas <input type="checkbox"/> District	<input type="checkbox"/> Texas <input checked="" type="checkbox"/> District	<input checked="" type="checkbox"/> Texas <input type="checkbox"/> District
<b>TRACK</b>												
14	24	box	Winchester Black Powder Crimped .22 CAL BLANKS BOX OF 50 - No Sub	\$ 26.00					\$ 25.00	\$ 18.00		
15	24	box	Winchester Black Powder Crimped .32 CAL BLANKS BOX OF 50 - No Sub	\$ 55.00					\$ 45.00	\$ 48.00		
16	12	bag	1/4" Pyramid Spikes 100/BAG - #5876	\$ 9.00			\$ 8.02	\$ 6.60	\$ 7.50	\$ 8.00		
17	6	ea	Fiberglass Measuring Tape 165' -50M - #MSTAP165	\$ 20.00		\$ 15.00	\$ 5.42	\$ 12.00		\$ 15.00		
18	6	ea	Fiberglass Measuring Tape 100' -30M - #MSTAP100	\$ 17.00		\$ 11.25	\$ 3.78	\$ 9.50		\$ 10.00		
19	6	ea	Fiberglass Measuring Tape 50' -15M - MSTAP50X	\$ 14.00		\$ 8.25	\$ 2.48			\$ 7.00		
20	4	set	Hip numbers 25 each lanes 10-18 - Adhesive - #7037-25				\$ 50.49			\$ 22.00		
21	4	set	Hip numbers 25 each lanes 19-30 - Adhesive - #7038-25							\$ 25.00		
22	2	set	Hip numbers 250 each lanes 1-9 - Adhesive - #0960				\$ 25.26			\$ 22.00		
<b>WRESTLING</b>												
23	100	ea	Cliff Keen The Slicker Hair Cover - One Size - No Sub - #HSL96		\$ 15.25		\$ 16.24	\$ 15.15	\$ 17.60	\$ 20.00	\$ 21.18	
24	12	gal	Cramer Matt-Kleen All Purpose Disinfectant Cleaner, 1 Gallon - No Sub - #1092479	\$ 42.00	\$ 72.50		\$ 43.58	\$ 72.00	\$ 64.00			
25	24	roll	Gamecraft Mat Tape 3" x 84' - No Sub - #6411XXXX				\$ 3.62					

\*Not as Specified  
\*\*Tie Bid Award

**ARLINGTON INDEPENDENT SCHOOL DISTRICT**  
**Bid 19-77 Spring Athletic Sports Supplies & Catalog**  
**Effective June 5, 2019 through June 30, 2020**

VENDOR:			Eastbay Team Sales	Korney Board Aids	Medco Sports Medicine	MF Athletic / Perform Better	Palos Sports	Pioneer Manufacturing Co.	Pyramid School Products	S & S Worldwide	Texas Motion Sports	Soccer Corner
VENDOR ID:			10282175	45465000	8223	10282116	1583000	11687000	63265000	9739	10281992	11036000
CATALOG BID - % DISCOUNT:			Varies	0%, Orders >\$200 = Free Shipping, Orders <\$200 = \$12.95 Shipping	0%-25% + Shipping	10% w/except	12% w/except, \$100 Min. Order, Free Shipping	0%	25% Champion Sports Catalog, \$50.00 Min. Order	20%	Varies + Shipping	Varies
TERMS:			Net 30	Net 30	Net 30	Net 30	Net 30	Net 30	Net 30	Net 30	Net 30	Net 30
REFERENCE NUMBER:					EST976960		61160					
HUB VENDOR:			No	No	No	No	No	No	No	No	No	No
RESIDENT VENDOR:			<input type="checkbox"/> Texas <input type="checkbox"/> District	<input checked="" type="checkbox"/> Texas <input type="checkbox"/> District	<input type="checkbox"/> Texas <input type="checkbox"/> District	<input type="checkbox"/> Texas <input type="checkbox"/> District	<input type="checkbox"/> Texas <input type="checkbox"/> District	<input type="checkbox"/> Texas <input type="checkbox"/> District	<input type="checkbox"/> Texas <input type="checkbox"/> District	<input type="checkbox"/> Texas <input type="checkbox"/> District	<input checked="" type="checkbox"/> Texas <input type="checkbox"/> District	<input checked="" type="checkbox"/> Texas <input type="checkbox"/> District
<b>TRACK</b>												
14	24	box	Winchester Black Powder Crimped .22 CAL BLANKS BOX OF 50 - No Sub				\$ 20.00				\$ 18.29	
15	24	box	Winchester Black Powder Crimped .32 CAL BLANKS BOX OF 50 - No Sub								\$ 65.72	
16	12	bag	1/4" Pyramid Spikes 100/BAG - #5876				\$ 8.00				\$ 11.10	
17	6	ea	Fiberglass Measuring Tape 165' -50M - #MSTAP165	\$ 25.00			\$ 20.00	\$ 8.15	\$ 8.50	\$ 7.87	\$ 31.79	
18	6	ea	Fiberglass Measuring Tape 100' -30M - #MSTAP100	\$ 20.00			\$ 16.00	\$ 6.07	\$ 6.50		\$ 19.21	
19	6	ea	Fiberglass Measuring Tape 50' -15M - MSTAP50X	\$ 15.00			\$ 15.00	\$ 3.98	\$ 3.95		\$ 12.16	
20	4	set	Hip numbers 25 each lanes 10-18 - Adhesive - #7037-25				\$ 13.00					
21	4	set	Hip numbers 25 each lanes 19-30 - Adhesive - #7038-25				\$ 16.00					
22	2	set	Hip numbers 250 each lanes 1-9 - Adhesive - #0960				\$ 95.00					
<b>WRESTLING</b>												
23	100	ea	Cliff Keen The Slicker Hair Cover - One Size - No Sub - #HSL96						\$ 15.50			
24	12	gal	Cramer Matt-Kleen All Purpose Disinfectant Cleaner, 1 Gallon - No Sub - #1092479			\$ 33.77		\$ 56.62			\$ 92.94	
25	24	roll	Gamecraft Mat Tape 3" x 84' - No Sub - #6411XXXX									

\*Not as Specified

\*\*Tie Bid Award

ARLINGTON INDEPENDENT SCHOOL DISTRICT  
 Bid 19-77 Spring Athletic Sports Supplies & Catalog  
 Effective June 5, 2019 through June 30, 2020

CATALOG ONLY	Blue Moose Apparel	C&S Race Timing*	Champion Teamwear	Dynamic Designs Inc.	Gilman Gear	Gopher Sport	Jim Gym Supply
<b>VENDOR:</b>							
<b>VENDOR ID:</b>	10282114	10283790	Not Set Up	Not Set Up	100065	35004000	Not Set Up
<b>CATALOG BID - %DISCOUNT:</b>	0%	0%	Varies, Orders >\$100 Free Shipping, Orders <\$100 = \$5.95 Shipping	0% + Shipping	5% + Shipping	10%	5% + Shipping
<b>TERMS:</b>	Net 30	N/A	Net 30	Net 30	Net 30	Net 30	Net 30
<b>REFERENCE #:</b>							
<b>HUB VENDOR:</b>	No	No	No	Yes	No	No	No
<b>RESIDENT VENDOR:</b>	<input type="checkbox"/> Texas <input checked="" type="checkbox"/> District	<input checked="" type="checkbox"/> Texas <input type="checkbox"/> District	<input type="checkbox"/> Texas <input type="checkbox"/> District	<input checked="" type="checkbox"/> Texas <input type="checkbox"/> District	<input type="checkbox"/> Texas <input type="checkbox"/> District	<input type="checkbox"/> Texas <input type="checkbox"/> District	<input type="checkbox"/> Texas <input checked="" type="checkbox"/> District

CATALOG ONLY	Knockout Sportswear	Nasco	Rally Sportswear	Tennis Outlet	Tennis Shop	Visual Impact Specialties
<b>VENDOR:</b>						
<b>VENDOR ID:</b>	12201000	10282875	Not Set Up	10281903		6517
<b>CATALOG BID - %DISCOUNT:</b>	0%-10%	10%, Min. Order \$99.00, Free Shipping	0%	0%-30%	0%-20%	Varies
<b>TERMS:</b>	Net 30	Net 30	Net 30	Net 30	Net 30	Net 30
<b>REFERENCE #:</b>		37698				
<b>HUB VENDOR:</b>	No	No	No	No	No	Yes
<b>RESIDENT VENDOR:</b>	<input checked="" type="checkbox"/> Texas <input type="checkbox"/> District	<input type="checkbox"/> Texas <input type="checkbox"/> District	<input checked="" type="checkbox"/> Texas <input type="checkbox"/> District	<input checked="" type="checkbox"/> Texas <input type="checkbox"/> District	<input checked="" type="checkbox"/> Texas <input type="checkbox"/> District	<input type="checkbox"/> Texas <input checked="" type="checkbox"/> District

**ESTIMATED GRAND TOTAL: \$ 850,000.00**



**TO:** Cindy Powell  
Chief Financial Officer

**FROM:** Tammy Craig  
Director of Purchasing

**DATE:** June 18, 2019

**RE:** Bid Number **19-78** Library Books (Jobbers)

Bid Number **19-78** is an annual contract for elementary and secondary library books. The bid asked for a discount from the jobber's price list. The jobber has a contract with the publishers to sell their books at a fixed discount as opposed to a sliding scale discount. The bid is for complete library book processing. Complete processing includes a spine label, bar code label, book jacket (when applicable) and a complete MARC (machine readable cataloging) record.

Vendors marked with one asterisk were not as specified due to not submitting the required bid documents or responded to the wrong bid.

It is recommended that all vendors meeting specifications be approved.

cc: Tony Drollinger  
Executive Director of Finance

ARLINGTON INDEPENDENT SCHOOL DISTRICT

Bid 19-78 Library Books (Jobbers)

Effective Date: June 5, 2019 - June 30, 2020

VENDOR:	Barnes & Noble Booksellers, Inc.	BMI Educational Services	Bound To Stay Bound Books	Children's Plus Inc.	Delaney Educational Enterprises	Follett School Solutions
VENDOR ID NUMBER:	5687	7450000	156	102587	Not Set Up	10279911
TERMS:	Net 30	Net 30	Net 30	Net 30	Net 30	Net 30
RESIDENT VENDOR:	<input type="checkbox"/> Texas <input checked="" type="checkbox"/> District	<input type="checkbox"/> Texas <input type="checkbox"/> District	<input type="checkbox"/> Texas <input type="checkbox"/> District	<input type="checkbox"/> Texas <input type="checkbox"/> District	<input type="checkbox"/> Texas <input type="checkbox"/> District	<input type="checkbox"/> Texas <input type="checkbox"/> District
HUB VENDOR:	No	No	No	No	No	No
DESCRIPTION						
% Discount - All Bindings	20%	25%	30% + \$7.67 Prebinding	0%-30%	0%-30%	0%
Complete Processing	N/A	\$25.00 Minimum Charge	Varies	\$0.59	\$0.59	No Charge
Data Entry, Bar-code & Disc. For Accent	N/A	Barcode Label \$0.15 Unattached, \$0.65 Attached, Product Kits Available	No Charge	Included in \$0.59	Included in \$0.59	No Charge
% Shipping to be added to order	0%	N/A	No Charge	0%	0%	0%
Is there a minimum order requirement	No	No	No	No	No	No
Representative	Allen McConnell	Debbie Grischuk	Sarah Schmidt	John Walsh	Dominic Garza	Customer Service
Phone Number	817-472-7559	800-222-8100	800-637-6586	800-230-1279	800-788-5557	888-511-5114
Fax Number	N/A	800-986-9393	800-747-2872	800-896-7213	800-660-2199	800-852-5458
Email: Correspondence	<a href="mailto:businessdevelopmentbids@bn.com">businessdevelopmentbids@bn.com</a>	<a href="mailto:debbie@bmionline.com">debbie@bmionline.com</a>	<a href="mailto:sschmidt@btsb.com">sschmidt@btsb.com</a>	<a href="mailto:yolandam@childrensplusinc.com">yolandam@childrensplusinc.com</a>	<a href="mailto:bids@deebooks.com">bids@deebooks.com</a>	<a href="mailto:fssbidadmin@follett.com">fssbidadmin@follett.com</a>
Email: Purchase Orders	<a href="mailto:crm2342@bn.com">crm2342@bn.com</a>	Same	Same	<a href="mailto:orders@childrensplusinc.com">orders@childrensplusinc.com</a>	<a href="mailto:orders@deebooks.com">orders@deebooks.com</a>	<a href="mailto:fssorders@follett.com">fssorders@follett.com</a>

VENDOR:	Garrett Book Company	Gumdrop Books	Hawthorne Educational Services	Ingram Library Services LLC	Junior Library Guild	Kagan Publishing
VENDOR ID NUMBER:	10282106	3242000	6937000	Not Set Up	101900	10280581
TERMS:	Net 30	Net 30	Net 30	Net 30	Net 30	Net 30
RESIDENT VENDOR:	<input type="checkbox"/> Texas <input type="checkbox"/> District	<input type="checkbox"/> Texas <input type="checkbox"/> District	<input type="checkbox"/> Texas <input type="checkbox"/> District	<input type="checkbox"/> Texas <input type="checkbox"/> District	<input type="checkbox"/> Texas <input type="checkbox"/> District	<input type="checkbox"/> Texas <input type="checkbox"/> District
HUB VENDOR:	No	No	No	No	No	No
DESCRIPTION						
% Discount - All Bindings	30%	0%	0%	30%	0%	0%
Complete Processing	\$0.65	Customized according to school requirements	\$0.00	\$0.99	\$2.00	N/A
Data Entry, Bar-code & Disc. For Accent	0%	Free	0%	\$0.43	N/A	N/A
% Shipping to be added to order	0%	0%	Free	0%	Free Shipping	10%
Is there a minimum order requirement	No	No	No	No	No	No
Representative	Cheryl York	Lori Nashan	Customer Service	Stephen Casey	Angela Christianson	Parker Steel
Phone Number	800-654-9366	800-821-7199	800-542-1673	214-952-6310	800-325-9558 x7276	800-933-2667
Fax Number	888-525-1560	866-321-7199	800-442-9590	615-213-6004	800-827-3080	949-545-6301
Email: Correspondence	<a href="mailto:mail@garrettbooks.com">mail@garrettbooks.com</a>	<a href="mailto:wecare@gumdropbooks.com">wecare@gumdropbooks.com</a>	<a href="mailto:orders@hawthorne-ed.com">orders@hawthorne-ed.com</a>	<a href="mailto:stephen.casey@ingramcontent.com">stephen.casey@ingramcontent.com</a>	<a href="mailto:jlgbids@juniorlibraryguild.com">jlgbids@juniorlibraryguild.com</a>	<a href="mailto:orders@kaganonline.com">orders@kaganonline.com</a>
Email: Purchase Orders	Same	Same	Same	<a href="mailto:k12orders@ingramcontent.com">k12orders@ingramcontent.com</a>	<a href="mailto:sales@juniorlibraryguild.com">sales@juniorlibraryguild.com</a>	Same

ARLINGTON INDEPENDENT SCHOOL DISTRICT

Bid 19-78 Library Books (Jobbers)

Effective Date: June 5, 2019 - June 30, 2020

VENDOR:	Keystone Books & Media	Lectorum Publications Inc.	Mackin Educational Resources	National School Products*	Perma-Bound Books	Picnic Education
<b>VENDOR ID NUMBER:</b>	10278457	1554	101350	55960000	60552000	Not Set Up
<b>TERMS:</b>	Net 30	Net 30	Net 30	Net 30	Net 30	Net 30
<b>RESIDENT VENDOR:</b>	<input type="checkbox"/> Texas <input type="checkbox"/> District	<input checked="" type="checkbox"/> Texas <input type="checkbox"/> District	<input type="checkbox"/> Texas <input type="checkbox"/> District	<input type="checkbox"/> Texas <input type="checkbox"/> District	<input type="checkbox"/> Texas <input type="checkbox"/> District	<input type="checkbox"/> Texas <input type="checkbox"/> District
<b>HUB VENDOR:</b>	No	No	No	No	No	No
<b>DESCRIPTION</b>						
<b>% Discount - All Bindings</b>	0%-30%	0%	Additional 7% Print	10%	Additional 3%	20%
<b>Complete Processing</b>	\$0.59	\$1.25	Free	N/A	\$0.00	\$0.60
<b>Data Entry, Bar-code &amp; Disc. For Accent</b>	Included in \$0.59	Automation Kit \$1.25	Free	N/A	\$0.00	N/A
<b>% Shipping to be added to order</b>	0%	Up to \$99.99 = \$10.00 \$100.00-\$1999.99 = 10% \$2000.00-\$4999.99 = 9.5% \$5000.00 + = Free Ship	Orders over \$50.00 - Free Shipping, Orders under \$50.00 - 8% or a min. of \$5.00	0%	Free Shipping	8% - Free Shipping on Orders Over \$350.00
<b>Is there a minimum order requirement</b>	No	No	No	\$25.00 Min. Order,	No	
<b>Representative</b>	Joe Walsh	Hilda Viskovic	Grace Mundt	Amy Eakins	Casey Turner	Angela Christianson
<b>Phone Number</b>	866-231-7780	800-345-5946 x2240	800-245-9540	800-627-9393	800-637-6581 x208	866-206-7160
<b>Fax Number</b>	888-581-4850	877-532-8676	800-369-5490	800-289-3960	800-551-1169	800-827-3080
<b>Email: Correspondence</b>	<a href="mailto:cs@keystonebooksmedia.com">cs@keystonebooksmedia.com</a>	<a href="mailto:hviskovic@lectorum.com">hviskovic@lectorum.com</a>	<a href="mailto:bids@mackin.com">bids@mackin.com</a>	<a href="mailto:amy@nationalschoolproducts.com">amy@nationalschoolproducts.com</a>	<a href="mailto:books@perma-bound.com">books@perma-bound.com</a>	<a href="mailto:achristianson@mediasourceinc.com">achristianson@mediasourceinc.com</a>
<b>Email: Purchase Orders</b>	Same	Same	<a href="mailto:orders@mackin.com">orders@mackin.com</a>	<a href="mailto:customerservice@nationalschoolproducts.com">customerservice@nationalschoolproducts.com</a>	Same	<a href="mailto:sales@picniceducation.com">sales@picniceducation.com</a>

VENDOR:	Prestwick House Inc.	Rainbow Book Company	Sebcos Books	Sommer Associates LLC	Textbook Warehouse	Vision Associates (Kristen Knoll)*
<b>VENDOR ID NUMBER:</b>	5409	10281463	14807000	12096000	10280254	9070
<b>TERMS:</b>	Net 30	Net 30	Net 30	Net 30	Net 30	Net 30
<b>RESIDENT VENDOR:</b>	<input type="checkbox"/> Texas <input type="checkbox"/> District	<input type="checkbox"/> Texas <input type="checkbox"/> District	<input type="checkbox"/> Texas <input type="checkbox"/> District	<input checked="" type="checkbox"/> Texas <input type="checkbox"/> District	<input type="checkbox"/> Texas <input type="checkbox"/> District	<input type="checkbox"/> Texas <input type="checkbox"/> District
<b>HUB VENDOR:</b>	No	No	No	No	No	No
<b>DESCRIPTION</b>						
<b>% Discount - All Bindings</b>	25%	0%-30%	0%	10%	10%	0%-10%
<b>Complete Processing</b>	N/A	\$0.59	\$0.00	0	N/A	N/A
<b>Data Entry, Bar-code &amp; Disc. For Accent</b>	N/A	Included in \$0.59	\$0.00	0	N/A	N/A
<b>% Shipping to be added to order</b>	10%	0%	0%	0	Free Shipping	10%
<b>Is there a minimum order requirement</b>	No	No	No	10 Books from single publisher	\$50.00 Min. Order	No
<b>Representative</b>	Sue Thomas	Michael Beechin	Danny Comer	Hal Sommer	Delores Knighting	Kristen Knoll
<b>Phone Number</b>	800-932-4593	800-255-0965	800-223-3251	972-239-6728	800-796-9152	815-669-0261
<b>Fax Number</b>	888-718-9333	800-827-5988	954-987-2200	972-239-2536	800-796-9154	815-363-7919
<b>Email: Correspondence</b>	<a href="mailto:info@prestwickhouse.com">info@prestwickhouse.com</a>	<a href="mailto:sales@rainbowbookcompany.com">sales@rainbowbookcompany.com</a>	<a href="mailto:bids@sebcosbooks.com">bids@sebcosbooks.com</a>	<a href="mailto:sommerassociates@sabooks.net">sommerassociates@sabooks.net</a>	<a href="mailto:bids@textbookwarehouse.com">bids@textbookwarehouse.com</a>	Same
<b>Email: Purchase Orders</b>	Same	<a href="mailto:orders@deebooks.com">orders@deebooks.com</a>	<a href="mailto:danny@sebcosbooks.com">danny@sebcosbooks.com</a>	Same	<a href="mailto:sales@textbookwarehouse.com">sales@textbookwarehouse.com</a>	<a href="mailto:Kristen@visionkits.com">Kristen@visionkits.com</a>



ARLINGTON INDEPENDENT SCHOOL DISTRICT  
 Bid 19-78 Library Books (Jobbers)  
 Effective Date: June 5, 2019 - June 30, 2020

VENDOR:	Vista Higher Learning*	Youthlight Inc.
<b>VENDOR ID NUMBER:</b>	10274496	<b>8875</b>
<b>TERMS:</b>	Net 30	Net 30
<b>RESIDENT VENDOR:</b>	<input type="checkbox"/> Texas <input type="checkbox"/> District	<input type="checkbox"/> Texas <input type="checkbox"/> District
<b>HUB VENDOR:</b>	No	No
<b>DESCRIPTION</b>		
<b>% Discount - All Bindings</b>	0%	0%
<b>Complete Processing</b>	N/A	\$0.00
<b>Data Entry, Bar-code &amp; Disc. For Accent</b>	N/A	\$0.00
<b>% Shipping to be added to order</b>	5%	\$0.00-\$69.99 = \$6.95 \$70.00-\$299.99 = 10% \$300.00-\$999.99 = 6% \$1000.00 + = 4%
<b>Is there a minimum order requirement</b>	No	No
<b>Representative</b>	Carla Leiva	Ana Irizarry
<b>Phone Number</b>	617-426-4910	800-209-9774
<b>Fax Number</b>	617-426-5215	803-345-0888
<b>Email: Correspondence</b>	<a href="mailto:sales@vistahigherlearning.com">sales@vistahigherlearning.com</a>	<a href="mailto:airizarry@youthlightbooks.com">airizarry@youthlightbooks.com</a>
<b>Email: Purchase Orders</b>	Same	Same

+

\*Not As Specified

**ESTIMATED TOTAL:** **\$1,500,000.00**



**TO:** Cindy Powell  
Chief Financial Officer

**FROM:** Tammy Craig  
Director of Purchasing

**DATE:** June 18, 2019

**RE:** **Bid 19-83 Outside Contracted Services- Supplemental**

Bid Number **19-83** is a supplemental annual contract for outside contracted services for all AISD departments. This is a qualifying bid, covering a wide range of services to the District. Quotes will be obtained from the responding bidders as purchases and services are needed. Vendors marked with an asterisk have been approved on a previous bid of the same category.

It is recommended that all vendors meeting specifications be approved.

cc: Tony Drollinger  
Executive Director of Finance

**Arlington Independent School District  
 BID 19-83 Outside Contracted Services- Supplemental  
 Effective: June 19, 2019- June 30, 2020**

VENDOR#	VENDOR	PHONE #	EMAIL ADDRESS	RESIDENT VENDOR (Texas, District)	HUB VENDOR	FREIGHT	TERMS	DISCOUNT FROM CATALOG, PRICE LIST, OR SHELF PRICE
NOT SET UP	A Little Glass (Marie Stough)	(682) 292-7205	marie.stough@alittleglass.com	Texas	NO	INCLUDED	2% NET 10	VARIES
NOT SET UP	COMBS Consulting Group	(210) 698-7887	Brian.Combs@combs-group.com	Texas	YES	INCLUDED	NET 30	VARIES
NOT SET UP	Davis Blind and Shades (Brandon Davis)	(817) 901-0904	davisblindandshades@gmail.com	Texas	NO	SHIPPING	NET 30	VARIES
10283465	DH Pace Door Services (DH Pace Door Services, a DH Pace Company, Inc)*	(816) 221-0543	scotti.davis@dhpac.com		NO	SHIPPING	NET 30	VARIES
10275822	DWR Fence Co*	(817) 483-5851	<a href="mailto:DWRODEN@HOTMAIL.COM">DWRODEN@HOTMAIL.COM</a>	District	NO	INCLUDED	NET 30	VARIES
NOT SET UP	Environmental Lighting Service	(800) 940-5448	publicbids@elslight.com	District	YES	INCLUDED	NET 30	VARIES
102300	Equipment Depot*	(817) 834-8841	David.Davies@eqdepot.com	Texas	NO	SHIPPING	NET 30	5%
4369	Garrett Metal Detectors	(972) 494-6151	jamesh@garrett.com	Texas	NO	SHIPPING	NET 30	15%
10277431	Handley Feed Store, Inc.	(817) 451-2431	handleyfeed@sbcglobal.net	Texas	NO	SHIPPING	NET 30	5%
39270000	Hightower Service, Inc.*	(817) 819-0057	jmt@hightowerservice.com	District	NO	INCLUDED	NET 10	VARIES
NOT SET UP	Hood Boss	(972) 704-1812	eric@thehoodboss.com	Texas	NO	SHIPPING	NET 30	VARIES
11509000	Infinity Contractors	(817) 838-8700	frank@infinitycontractors.com	Texas	NO	INCLUDED	NET 30	VARIES
10281003	Massey Services, Inc.*	(817) 564-0445	sjones@masseyservices.com	Texas	NO	INCLUDED	NET 30	VARIES
NOT SET UP	Michael'S Keys Inc	(817) 498-9797	kenny@michaelskeys.com	Texas	YES	SHIPPING	NET 30	VARIES
NOT SET UP	MRK ELECTRICAL CONTRACTORS LLC	(817) 529-4006	mknight@mrkelectricalcontractors.com	Texas	NO	INCLUDED	2% NET 10	VARIES
10276410	Phillips Lawn Sprinkler*	(817) 478-7383	Jeffli7310@aol.com	Texas	NO	INCLUDED	NET 30	VARIES
1255	Ramtech Building Systems (Ramtech Building Systems, Inc)*	(817) 473-9376 x138	jward@ramtechgroup.com	Texas	NO	SHIPPING	NET 30	VARIES
10281063	Raptor Technologies, LLC	(713) 880-8902	customerpayments@raptortech.com	Texas	NO	INCLUDED	NET 30	VARIES
NOT SET UP	Revolution Data Systems	(985) 888-0091	<a href="mailto:Jfrigo@revolutiondatasystems.com">Jfrigo@revolutiondatasystems.com</a>		NO	SHIPPING	NET 30	VARIES
NOT SET UP	Roto Rooter	(817) 336-5708	ray.rotow@flash.net	Texas	NO	SHIPPING	NET 30	VARIES
10281252	Scribbles Software LLC	(562) 298-2619	ron.christian@scribsoft.com		NO	INCLUDED	NET 30	VARIES
10279246	Seal Tex (CNP, Seal Tex, Inc.)*	(214) 688-7770	accounts@sealtex.com	Texas	NO	SHIPPING	NET 30	VARIES
NOT SET UP	TemperaturePro Fort Worth	(469) 931-4325	fortworth@temperaturepro.com	Texas	NO	SHIPPING	NET 30	VARIES

\*Responded to other Outside Contracted Services Bids

**Estimated Award: \$800,000.00**



**TO:** Cindy Powell  
Chief Financial Officer

**FROM:** Tammy Craig  
Director of Purchasing

**DATE:** June 18, 2019

**RE:** **Bid 19-84** Musical Instrument Repair & Catalog

Bid Number **19-84** is an annual contract for musical instrument repair. This is a qualifying bid. Quotes are requested based on instrument type and vendor specialty. Vendor marked with an asterisk do not meet the specifications.

It is recommended that all vendors meeting specifications be approved so that a wide variety of service providers are available for these services.

cc: Tony Drollinger  
Executive Director of Finance

Arlington Independent School District  
 BID 19-84 Musical Instrument Repair  
 Effective Date: June 19, 2019- June 18, 2020

		Affordable Beginner Strings (ABS)	Delgado Guitars	Jack Rasmussen (Luthier)	K&S Music	Music & Arts Center	N Tune Music	Romeo Music	Steve Weiss Music	The Bandwagon Music Store	The String Connection	Universal Melody Service	Williamson Music 1st
VENDOR:	VENDOR ID NUMBER:	10283516	10281740	11977000	10275223	13357000	10282910	13325000	10282911	10282873	101937	14523000	10282102
	Catalog %	Varies	Varies	Varies	20%	Varies	Varies	Varies	Varies	Varies	Varies	Varies	Varies
	TERMS:	Net 30	Net 30	Net 30	Net 30	Net 30	Net 30	Net 30	Net 30	Net 30	Net 30	Net 30	Net 30
	RESIDENT VENDOR:	<input checked="" type="checkbox"/> exas <input checked="" type="checkbox"/> district	<input type="checkbox"/> exas <input type="checkbox"/> district	<input checked="" type="checkbox"/> exas <input checked="" type="checkbox"/> district	<input type="checkbox"/> exas <input type="checkbox"/> district	<input type="checkbox"/> exas <input type="checkbox"/> district	<input checked="" type="checkbox"/> exas <input type="checkbox"/> district	<input type="checkbox"/> exas <input type="checkbox"/> district	<input type="checkbox"/> exas <input type="checkbox"/> district	<input checked="" type="checkbox"/> exas <input type="checkbox"/> district	<input checked="" type="checkbox"/> exas <input checked="" type="checkbox"/> district	<input checked="" type="checkbox"/> exas <input type="checkbox"/> district	<input checked="" type="checkbox"/> exas <input type="checkbox"/> district
	HUB VENDOR:	NO	NO	NO	NO	NO	NO	YES	NO	NO	NO	NO	NO
DESCRIPTION													
Brass Instrument Repair	Labor Charge Per Hour					\$65.00	\$85.00			\$120.00		Varies	Varies
	% Markup for Materials				Varies	Varies	Varies			50%		Varies	10%
Woodwind Instrument Repair	Labor Charge Per Hour					\$65.00	\$85.00			\$120.00		Varies	Varies
	% Markup for Materials				Varies	Varies	Varies			50%		Varies	10%
Stringed Instrument Repair	Labor Charge Per Hour	Varies	Varies	\$50.00		\$65.00	\$85.00			\$150.00	Varies	Varies	Varies
	% Markup for Materials	Varies	Varies	Included in Repair Price	Varies	Varies	Varies			50%	Varies	Varies	10%
Additional Charges/Comments			District is responsible for shipping charges		Offers accessories and repair parts only			Electronic Repairs: \$60.00/hr					
Representative		Aleta Caraway	Tyler Wells	Jack Rasmussen	Ken Fragner	Tom Lyngne	Kelly Jones	Julie Romeo	Jeff Phipps	Kristi Henry	Donald Sampson	Mickey Hartzog	Gina Perry
Telephone Number		817-460-0345	615-227-4578	817-548-9820	908-790-0400 x 20	214-267-2100 x 301	432-362-1164	214-673-6003	888-659-3477	817-583-0001	817-855-0048	214-905-8614 x81980	972-576-1331
Fax Number		817-460-3363	844-528-7234	817-548-1242	908-790-0457	301-662-7753	432-362-2740	972-899-0140	877-582-2494		817-855-0049	214-905-4964	972-424-6540
E-mail Address		<a href="mailto:abstrings@arlington@gmail.com">abstrings@arlington@gmail.com</a>	<a href="mailto:delgadoguitars1928@gmail.com">delgadoguitars1928@gmail.com</a>	<a href="mailto:jackrasmussen7@gmail.com">jackrasmussen7@gmail.com</a>	<a href="mailto:krf@kandsmusic.com">krf@kandsmusic.com</a>	<a href="mailto:bid@musicarts.com">bid@musicarts.com</a>	<a href="mailto:kelly@ntunemusic.com">kelly@ntunemusic.com</a>	<a href="mailto:Julie@romeomusic.net">Julie@romeomusic.net</a>	<a href="mailto:education@steverweismusic.com">education@steverweismusic.com</a>	<a href="mailto:kristi@thebandwagonmusicstore.com">kristi@thebandwagonmusicstore.com</a>	<a href="mailto:stringconnection@sbglobal.net">stringconnection@sbglobal.net</a>	<a href="mailto:MickeyH@brookmays.com">MickeyH@brookmays.com</a>	<a href="mailto:gina.perry@wm1st.com">gina.perry@wm1st.com</a>

ESTIMATED TOTAL

\$250,000.00



**Arlington**  
INDEPENDENT SCHOOL DISTRICT  
*More Than a Remarkable Education*

**TO:** Cindy Powell  
Chief Financial Officer

**FROM:** Tammy Craig  
Director of Purchasing

**DATE:** June 18, 2019

**RE:** **Bid 19-85 Music Supplies and Sheet Music**

Bid Number **19-85** is an annual contract for music supplies and sheet music. Vendors were asked for a discount from the vendor's catalog, price list or shelf price. This will allow the District to purchase items which are not identified at this time. Examples of music supplies are bows, mouthpieces, song books, strings, cases and reeds.

It is recommended that all vendors meeting specifications be approved for catalog purchase so that a wide variety of materials and supplies will be available to music teachers.

cc: Tony Drollinger  
Executive Director of Finance

**Arlington Independent School District  
 Bid #19-85 Music Supplies and Sheet Music  
 Effective: June 19, 2019- June 18, 2020**

VENDOR#	VENDOR	PHONE #	EMAIL ADDRESS	RESIDENT VENDOR (Texas, District)	HUB VENDOR	FREIGHT	TERMS	DISCOUNT FROM CATALOG, PRICE LIST, OR SHELF PRICE
10283516	Affordable Beginner Strings	(817) 460-0345	abstringsarlington@gmail.com	District	NO	INCLUDED	NET 30	VARIES
10274159	Band Shoppe (Pearson Inc)	(800) 457-3501	sales@bandshoppe.com		NO	SHIPPING	NET 30	VARIES
10281740	Delgado Guitars	(615) 227-4578	sales@delgadoguitars.com		NO	SHIPPING	NET 30	VARIES
2908000	J.W. Pepper & Son, Inc.	(817) 589-5980	dallas@jwpepper.com	Texas	NO	SHIPPING	NET 30	VARIES
11977000	Jack Rasmussen "Luthier" (Jack Rasmussen)	(817) 548-9820	jackrasmussen7@gmail.com	District	NO	INCLUDED	NET 30	VARIES
48875000	Luck's Music Library	(248) 583-1820	stephanie@lucksmusic.com		NO	SHIPPING	NET 30	VARIES
13471000	Melhart Music Center	(956) 682-6147	lmelhart@melhart.com	Texas	NO	SHIPPING	NET 30	VARIES
10282928	Mighty Music Publishing (Mollie Gregory Tower, LLC)	(800) 809-8963	mightymusic.mollie@gmail.com	Texas	NO	SHIPPING	NET 30	VARIES
13357000	Music & Arts (Guitar Center Inc.)	(301) 620-4040	bids@musicarts.com		NO	INCLUDED	NET 30	VARIES
54815000	Music in Motion	(800) 445-0649 x126	bids@musicmotion.com	Texas	NO	SHIPPING	NET 30	VARIES
10275224	MusicTime, Inc.	(800) 932-0824 x106	christine@musictime.com		NO	INCLUDED	NET 30	33%
10282910	N Tune Music & Sound, Inc	(432) 362-1164	tjones@ntunemusic.com	Texas	NO	INCLUDED	NET 30	VARIES
60375000	Pender's Music Company	(940) 382-7124	richardg@penders.com	Texas	NO	SHIPPING	NET 30	VARIES
3531	Peripole, Inc	(800) 443-3592	contact@peripole.com		NO	SHIPPING	NET 30	20%
3712	Plank Road Publishing Inc.	(800) 437-0832	lynn@musick8.com		NO	SHIPPING	NET 30	VARIES
NOT SET UP	QuaverMusic.com (QuaverMusic.com, LLC)	(866) 917-3633	micheleh@quavermusic.com		NO	INCLUDED	NET 30	VARIES
10277897	Rhythm Band Instruments, LLC	(800) 424-4724 x109	SCHOOLSALSAES@RBIMUSIC.COM	Texas	NO	INCLUDED	NET 30	10%
13325000	romeo music	(214) 673-6002	julie@romeomusic.net	Texas	YES	INCLUDED	NET 30	VARIES
7473000	Shar Products Company	(866) 742-7261	schools@sharmusic.com		NO	INCLUDED	NET 30	VARIES
10280254	Textbook Warehouse (Textbook Warehouse, LLC)	(800) 796-9152	bids@tbwarehouse.com		NO	INCLUDED	NET 30	10%
101937	The String Connection (Donald Lee Simpson)	(817) 855-0048	stringconnection@sbcglobal.net	District	NO	INCLUDED	NET 30	VARIES
14523000	Universal Melody Services	(214) 905-8614	chriswarnick@universalmelody.com	Texas	NO	INCLUDED	NET 30	VARIES
101865	WASHINGTON MUSIC SALES CENTER INC (WASHINGTON MUSIC CENTER)	(301) 946-8808	bids@chucklevins.com		NO	INCLUDED	NET 30	VARIES
87235000	West Music	(800) 397-9378	bids@westmusic.com		NO	INCLUDED	NET 30	VARIES
10282102	Williamson Music 1st	(972) 633-8203	andre.yanniello@wm1st.com	Texas	NO	INCLUDED	NET 30	VARIES
10277908	Woodwind & Brasswind, Inc	(800) 346-4448	schools@wwbw.com		NO	INCLUDED	NET 30	3%

**Estimated Award: \$300,000.00**



**TO:** Cindy Powell  
Chief Financial Officer

**FROM:** Tammy Craig  
Director of Purchasing

**DATE:** June 18, 2019

**RE:** **RFP 19-86 Physical Security Audit**

Request for Proposal Number **19-86** is for a physical security audit for the Arlington Independent School District. Fourteen proposals were received in response to the RFP. Vendors marked with an asterisk were not as specified due to not submitting all the requested documents. Attached is a recommendation letter from John Atchison, Director of Network Services, and the evaluation summary.

It is recommended that the contract be awarded per the recommendation.

cc: Tony Drollinger  
Executive Director of Finance





**MEMORANDUM**

**TO:** Tammy Craig, Director of Purchasing  
**FROM:** John Atchison, Director of Network Services  
**DATE:** June 12, 2019  
**SUBJECT:** **RFP 19-86 - Physical Security Audit**

The District seeks the completion of a Physical Security Audit, to assess and determine safety and security deficiencies with District sites, systems, and processes. The District seeks to receive feedback and recommendations for improvement on these items in the form of a comprehensive final assessment report, along with budgetary cost analyses.

The District completed a request for Statements of Work (SOWs) and requested proposals from independent safety and security consultants. Notification of the Request for Proposals (RFP) was sent to security consultants and contractors and also advertised in accordance with state law.

Proposals were received from 14 independent security and communications consultants:

- CDW Government LLC.
- Combs Consulting Group
- Commercial Risk Services Inc.
- Craig Miller Group
- Exante360 LLC.
- Facility Engineering Associates
- Guidepost Solutions LLC.
- iMEG Corp.
- M2 Consulting
- Margolis Healy and Associates
- OlympusProtection
- True North Consulting Group
- ALiCE
- Zena Communications

Proposals received from the bidders were evaluated based on criteria published in the RFP document:

- Price: 40%
- Accuracy of Deliverables: 30%
- Company Experience: 15%
- Prior Experience with AISD: 5%
- Quality of References: 10%

An evaluation committee consisting of the Director of Network Services, the Manager of LAN/WAN and Security Services, and the Director of Safety and Security completed the evaluations. An interview committee consisting of the Director of Network Services, the Manager of LAN/WAN and Security Services, and the Director of Safety and Security completed customer reference interviews. Combs Consulting Group ranked highest amongst all proposers with **82.7** points.

District staff have evaluated the Statement of Work submitted by Combs Consulting Group, and have ensured that the proposed project scope fulfills the District's need to assess the physical security environment and provide recommendations for improved systems, processes, and safety measures.

Pending approval of the RFP, work on this project will begin in June 2019, and will be completed prior to August 31, 2019.

Based on the evaluation process, the committee recommends the Proposal as submitted by Combs Consulting Group in the amount of \$215,000. This project will be funded through Title IV funding.

**Arlington Independent School District  
RFP 19-86 Physical Security Audit**

**Selection Criteria**

TOTAL PRICE	<b>40%</b>
ACCURACY OF DELIVERABLES	<b>30%</b>
COMPANY EXPERIENCE	<b>15%</b>
EXPERIENCE WITH AISD	<b>5%</b>
REFERENCES	<b>10%</b>

<b>VENDOR NAME:</b>	<b>CDW Government LLC</b>	<b>Combs Consulting Group</b>	<b>Commercial Risk Services Inc.</b>	<b>Craig Miller Group</b>
<b>VENDOR NUMBER:</b>	<b>100581</b>	<b>NOT SET UP</b>	<b>NOT SET UP</b>	<b>NOT SET UP</b>
<b>HUB VENDOR:</b>	<b>NO</b>	<b>YES</b>	<b>NO</b>	<b>NO</b>
<b>DISTRICT/TEXAS VENDOR:</b>		<b>TEXAS</b>		<b>TEXAS</b>
<b>TOTAL PRICE (40 POINTS)</b>	13.4	31.1	19.4	17.9
<b>ACCURACY OF DELIVERABLES (30 POINTS)</b>	30	30	0	17.68
<b>COMPANY EXPERIENCE (15 POINTS)</b>	5	15	15	15
<b>EXPERIENCE WITH AISD (5 POINTS)</b>	0	0	0	0
<b>REFERENCES (10 POINTS)</b>	0	6.64	6.64	3.32
<b>TOTAL POINTS AWARDED</b>	<b>48.4</b>	<b>82.7</b>	<b>41.0</b>	<b>53.9</b>

<b>VENDOR NAME:</b>	<b>Exante 360 LLC.</b>	<b>Facility Engineering Associates</b>	<b>Guidepost Solutions LLC.</b>	<b>IMEG Corp.*</b>
<b>VENDOR NUMBER:</b>	<b>NOT SET UP</b>	<b>NOT SET UP</b>	<b>NOT SET UP</b>	<b>NOT SET UP</b>
<b>HUB VENDOR:</b>	<b>NO</b>	<b>NO</b>	<b>NO</b>	<b>NO</b>
<b>DISTRICT/TEXAS VENDOR:</b>			<b>TEXAS</b>	<b>TEXAS</b>
<b>TOTAL PRICE (40 POINTS)</b>	18.5	22.6	32.6	NAS
<b>ACCURACY OF DELIVERABLES (30 POINTS)</b>	30	27.2	30	NAS
<b>COMPANY EXPERIENCE (15 POINTS)</b>	5	10	10	NAS
<b>EXPERIENCE WITH AISD (5 POINTS)</b>	0	0	0	NAS
<b>REFERENCES (10 POINTS)</b>	0	0	1.66	NAS
<b>TOTAL POINTS AWARDED</b>	<b>53.5</b>	<b>59.8</b>	<b>74.2</b>	<b>NAS</b>

**Arlington Independent School District  
RFP 19-86 Physical Security Audit**

**Selection Criteria**

TOTAL PRICE	<b>40%</b>
ACCURACY OF DELIVERABLES	<b>30%</b>
COMPANY EXPERIENCE	<b>15%</b>
EXPERIENCE WITH AISD	<b>5%</b>
REFERENCES	<b>10%</b>

<b>VENDOR NAME:</b>	<b>M2 Consulting</b>	<b>Margolis Healy and Associates</b>	<b>OlympusProtection*</b>	<b>True North Consulting Group</b>
<b>VENDOR NUMBER:</b>	<b>NOT SET UP</b>	<b>NOT SET UP</b>	<b>NOT SET UP</b>	<b>NOT SET UP</b>
<b>HUB VENDOR:</b>	<b>NO</b>	<b>NO</b>	<b>YES</b>	<b>NO</b>
<b>DISTRICT/TEXAS VENDOR:</b>	<b>TEXAS</b>		<b>DISTRICT</b>	<b>TEXAS</b>
<b>TOTAL PRICE (40 POINTS)</b>	27.4	13.2	NAS	10.1
<b>ACCURACY OF DELIVERABLES (30 POINTS)</b>	30	30	NAS	30
<b>COMPANY EXPERIENCE (15 POINTS)</b>	15	15	NAS	15
<b>EXPERIENCE WITH AISD (5 POINTS)</b>	0	0	NAS	0
<b>REFERENCES (10 POINTS)</b>	4.98	1.66	NAS	6.64
<b>TOTAL POINTS AWARDED</b>	<b>77.4</b>	<b>59.9</b>	NAS	<b>61.7</b>

<b>VENDOR NAME:</b>	<b>ALICE</b>	<b>Zena Communications*</b>
<b>VENDOR NUMBER:</b>	<b>NOT SET UP</b>	<b>NOT SET UP</b>
<b>HUB VENDOR:</b>	<b>NO</b>	<b>NO</b>
<b>DISTRICT/TEXAS VENDOR:</b>		<b>TEXAS</b>
<b>TOTAL PRICE (40 POINTS)</b>	0.0	NAS
<b>ACCURACY OF DELIVERABLES (30 POINTS)</b>	0	NAS
<b>COMPANY EXPERIENCE (15 POINTS)</b>	15	NAS
<b>EXPERIENCE WITH AISD (5 POINTS)</b>	0	NAS
<b>REFERENCES (10 POINTS)</b>	0	NAS
<b>TOTAL POINTS AWARDED</b>	<b>15.0</b>	NAS

\*Not as Specified

**AWARDED VENDOR**

**Estimated Amount \$215,000.00**



**TO:** Cindy Powell  
Chief Financial Officer

**FROM:** Tammy Craig  
Director of Purchasing

**DATE:** June 18, 2019

**RE:** RFP **20-01** Charter Bus and Transportation Services

RFP Number **20-01** is an annual contract qualifying vendors for charter buses and transportation services. The Special Trips Coordinator will select and quote the charter company based on passenger size requested, length of trip, price and availability. Included with the bid was a request for transportation services. These services will be used on an as-needed basis, due to a shortage of buses or drivers needed for in-district routes. This contract has the option to extend for two (2) additional one-year periods.

It is recommended all bidders meeting specifications be approved so that a number of charters will be available to provide special transportation services and supplement in-district routes when needed.

cc: Tony Drollinger  
Executive Director of Finance

**Arlington Independent School District**  
Effective: June 19, 2019 - June 18, 2020

**RFP # 20-01**  
**Charter Bus and**  
**Transportation Services**

VENDOR:	AJL International	Corporate Services International	Cowtown Bus Charters, Inc.	Dan Dipert Coaches	Durham School Services	ECS Transportation Group	Game Time Transportation, LLC	Lone Star Coaches, Inc.	Park Avenue Solutions	Premier Transportation Services, LLC	Roadrunner Charters	VN.COACH LLC	Zum Services, Inc	
VENDOR ID NUMBER:	10282069	10283109	5981	3011000	10282065	Not Set Up	Not Set Up	6371	Not Set Up	Not Set Up	15442000	Not Set Up	Not Set Up	
TERMS:	NET 30	NET 30	2% NET 10	NET 30	NET 30	NET 30	NET 30	NET 30	NET 30	NET 30	NET 30	NET 30	NET 30	
HUB VENDOR:	NO	NO	NO	NO	NO	YES	NO	NO	NO	NO	NO	YES	NO	
RESIDENT VENDOR:	<input checked="" type="checkbox"/> Texas <input type="checkbox"/> District	<input checked="" type="checkbox"/> Texas <input type="checkbox"/> District	<input checked="" type="checkbox"/> Texas <input type="checkbox"/> District	<input checked="" type="checkbox"/> Texas <input type="checkbox"/> District	<input type="checkbox"/> Texas <input type="checkbox"/> District	<input checked="" type="checkbox"/> Texas <input type="checkbox"/> District	<input checked="" type="checkbox"/> Texas <input type="checkbox"/> District	<input checked="" type="checkbox"/> Texas <input type="checkbox"/> District	<input checked="" type="checkbox"/> Texas <input type="checkbox"/> District	<input checked="" type="checkbox"/> Texas <input type="checkbox"/> District	<input checked="" type="checkbox"/> Texas <input type="checkbox"/> District	<input type="checkbox"/> Texas <input type="checkbox"/> District	<input type="checkbox"/> Texas <input type="checkbox"/> District	
DESCRIPTION	Price/Hr	Price/Hr	Price/Hr	Price/Hr	Price/Hr	Price/Hr	Price/Hr	Price/Hr	Price/Hr	Price/Hr	Price/Hr	Price/Hr	Price/Hr	
<b>24-36 Passenger Bus</b>														
Charge per hour for trip less than minimum (4 hrs)	\$ 115.00	\$ 95.00	\$ 111.25	\$ 85.00		\$ 100.00	\$ 85.00	\$ 110.00	\$ 137.50	\$ 125.00	\$85-\$95.00	\$ 340.00	\$ 135.00	
Charge per hour for trip exceeding minimum hours	\$ 115.00	\$ 95.00	\$ 85.00	\$ 85.00		\$ 100.00	\$ 85.00	\$ 71.50	\$ 100.00	\$ 125.00	\$85-\$95.00	\$ 85.00	\$ 135.00	
<b>38 - 53 Passenger Bus</b>														
Charge per hour for trip less than minimum (4 hrs)	\$ 125.00	\$ 120.00	\$ 122.00	\$ 85.00	\$ 95.00	\$110-\$120	\$ 95.00		\$ 162.50	\$ 125.00	\$100.00/5 hr min		\$ 135.00	
Charge per hour for trip exceeding minimum hours	\$ 125.00	\$ 120.00	\$ 95.00	\$ 85.00	\$ 95.00	\$110-\$120	\$ 95.00		\$ 125.00	\$ 125.00	\$ 100.00		\$ 135.00	
<b>55-57 Passenger Bus</b>														
Charge per hour for trip less than minimum (5 hrs)	\$ 130.00	\$ 135.00	\$ 122.00	\$ 85.00	\$ 95.00	\$ 130.00	\$ 95.00	\$ 109.60	\$ 130.00	\$ 125.00	\$ 110.00	\$ 475.00	\$ 135.00	
Charge per hour for trip exceeding minimum hours	\$ 130.00	\$ 135.00	\$ 95.00	\$ 85.00	\$ 95.00	\$ 130.00	\$ 95.00	\$ 85.00	\$ 120.00	\$ 125.00	\$ 110.00	\$ 97.00	\$ 135.00	
<b>61 Passenger Bus</b>														
Charge per hour for trip less than minimum (5 hrs)	\$ 165.00								\$ 150.00					
Charge per hour for trip exceeding minimum hours	\$ 165.00								\$ 135.00					
<b>81 Passenger Double Decker</b>														
Charge per hour for trip less than minimum (5 hrs)									\$ 150.00					
Charge per hour for trip exceeding minimum hours									\$ 135.00					
<b>Suburban</b>	\$1000 w/ driver/day, \$2.50/mile					\$90/hr			\$750/day, \$2.75/mile				\$885/day, varies/mile	
<b>Other Rental Vehicles</b>	\$1100 w/ driver/day, \$2.75/mile								\$900/day; \$3.25/mile	\$98-\$125/HR	\$1000/day, \$2.50/mile		\$590/day, varies/mile	
<b>Fuel Surcharge</b>	5%	5%	Varies	0-45%	N/A	N/A	5%	0%	15%	0%	0%	0%	8% for trips over 50/mi RT	
<b>Additional Comments/Charges</b>	Mileage rate applies to trips that are 360 or more miles round-trip in a day. Toll road charges are separate and only applicable if required for the trip. AISD will provide lodging for drivers on all overnight trips. Driver change fee of \$350-\$750 will apply to any trip that requires more than 10 physical driving hours	NONE	AISD to pay all driver lodging; parking fees; road tolls; DFW airport script; entrance fees; hotels and special assessments and driver changes.	Groups will be responsible for driver's lodging on all overnight charters.	Out of town trips or crossing State lines will cause additional permit fees, hotel and per diem charges to be added to the quotes. Parking fees and entrance fees must be paid by the customer at the time of the trip as drivers do not carry cash.	Please note these hourly rates are for within the DFW metro area only. Tolls are charged separately (as necessary).	AISD to pay for driver's lodging, parking fees, tolls and driver changes.	Day trips are based on total number of hours versus mileage - the greater of the two will apply. Multi-day trips will be based on a day rate versus mileage, 40-pax \$1012.00/56-pax \$1143.00- the greater of the two will apply. Cost for driver changes will be as follows: 125-150 miles out =\$300 each; 151-250 miles out =\$475 each; 251-350 miles out =\$600 each; 351-525 miles out =\$750 each	NONE	NONE	Overnight trips \$150 for lodging and \$50 per diem for driver. Drive changes are \$750 for 1st one, \$1000 for second driver change.	ISD must pay for driver room, if needed.	NONE	All tolls, parking fees, and driver lodging for overnight trips are not included in above pricing. These costs will be billed separately at the end of trip. Please see our Additional Pricing Proposal document for further terms and conditions
<b>Transportation Services</b>	YES	YES	YES	YES	YES	YES	YES	YES	YES	YES	YES	YES	YES	
<b>Certificate of Insurance Submitted</b>	YES	YES	YES	YES	NO	YES	YES	YES	YES	YES	YES	YES	YES	
<b>DOT (Department of Transportation) Rating</b>	Satisfactory	Satisfactory	Satisfactory	Satisfactory	Satisfactory	Satisfactory	NONE	Satisfactory	NONE	Satisfactory	Satisfactory	Satisfactory	NONE	

**Estimated Total: \$1,300,000.00**



**Arlington**  
INDEPENDENT SCHOOL DISTRICT  
*More Than a Remarkable Education*

**TO:** Cindy Powell  
Chief Financial Officer

**FROM:** Tammy Craig  
Director of Purchasing

**DATE:** June 18, 2019

**RE:** **RFP 20-02** Armored Car Services

Request for Proposal Number **20-02** is an annual contract for armored car service. The District solicited 170 vendors, registered with the online purchasing system, only one vendor responded to the Proposal. This contract has the option to extend for two (2) additional one-year periods.

It is recommended that the low bid meeting specifications be awarded the contract.

cc: Tony Drollinger  
Executive Director of Finance

**Arlington Independent School District**

**RFP #20-02 Armored Car Services**

**Effective: July 1, 2019 - June 30, 2020**

	<b>VENDOR:</b>	<b>Trinity Armored Security</b>
	<b>VENDOR ID NUMBER:</b>	<b>10273816</b>
	<b>TERMS:</b>	<b>NET 30</b>
	<b>HUB VENDOR:</b>	<b>NO</b>
	<b>RESIDENT VENDOR:</b>	<input checked="" type="checkbox"/> Texas <input type="checkbox"/> District
<b>DESCRIPTION</b>		<b>Price</b>
Daily Rate for 77 school locations		\$ 9.45
Daily Rate for Athletics		\$ 14.45
Daily Rate for Kooken		\$ 9.45
Daily Rate for Special Pickups (Weekdays)		\$ 44.00
Daily Rate for Special Pickups (Holidays, Weekends)		\$ 56.10
Other Charges or Comments		N/A

**Awarded Vendor**

**Estimated Amount: \$150,000.00**



## Arlington Independent School District Board of Trustees Communication

**Meeting Date:** June 18, 2019

**Consent Item**

**Subject:** Purchases Greater Than \$50,000 Exempt from Bid

**Purpose:**

To provide the Board of Trustees the opportunity to review the purchase of goods and services greater than \$50,000 exempt from bidding prior to final Board approval.

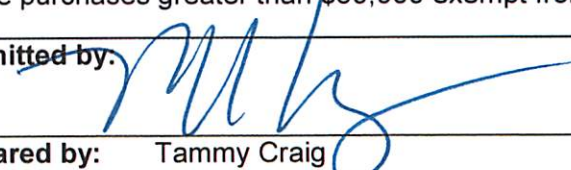
**Background:**

Board policy CH Local reads “any such purchases that cost \$50,000 or more in the aggregate over a one-year period of time shall require Board approval before a transaction may take place.” Listed below are the purchases over \$50,000 exempt from bidding that now require Board approval:

- 19-06-18-001 POTS – Plain Old Telephone Services - eRate
- 19-06-18-002 Internet Connections - eRate
- 19-06-18-003 Internet Access Service - eRate
- 19-06-18-004 WAN Services - eRate
- 19-06-18-005 Miscellaneous Professional Services
- 19-06-18-006 Instructional Materials, Supplies, Service Providers & Consumable Items
- 19-06-18-007 Outside Contracted Services
- 19-06-18-008 Academic Educational Consultants & Professional Development Services
- 19-06-18-009 Food Supplies & Equipment
- 19-06-18-010 Speech-Language Therapy Services
- 19-06-18-011 Office Supplies
- 19-06-18-012 Mowing Services
- 19-06-18-013 Region 11 Services
- 19-06-18-014 ACT Test for AISD Seniors
- 19-06-18-015 Environmental Consulting Services
- 19-06-18-016 Stadium Rental for Football Games & Events
- 19-06-18-017 Electronic Document Management System for LPAC
- 19-06-18-018 Employee Wellness Program
- 19-06-18-019 SHARS Reimbursement Filing Services
- 19-06-18-020 Asbestos Abatement & Mold Remediation Contractors
- 19-06-18-021 Technology Equipment, Products, Services, Software, A/V Equipment
- 19-06-18-022 Hewlett Packard (HP), Inc. Products, Supplies, Equipment & Services
- 19-06-18-023 Internet & Network Security, Software & Technology Solutions Products & Services

**Recommendation:**

The Administration recommends approval of the purchases greater than \$50,000 exempt from bid.

<p><b>Submitted to:</b></p> <p>Board of Trustees Arlington Independent School District</p>	<p><b>Submitted by:</b> </p> <hr/> <p><b>Prepared by:</b> Tammy Craig</p> <p><b>Date:</b> 06/11/2019</p>
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**Arlington Independent School District**  
**Purchases Greater than \$50,000 Exempt from Bid**  
**Date: June 18, 2019**

Control No.	AISD Department	Vendor Name	Goods or Services	Estimated Amount	Purchase Method
19-06-18-001	Network Services	AT&T	Plain Old Telephone Services (POTS) -Month to Month - erate	\$ 150,000.00	RFP 17-42 Extension
19-06-18-002	Network Services	Zayo	Internet Connections - eRate (Year 3 of 5-year contract)	\$ 80,000.00	RFP 17-41 Extension
19-06-18-003	Network Services	Zayo	Internet Access Service - eRate (Year 2 of 5-year contract)	\$ 128,000.00	RFP 18-28 Extension
19-06-18-004	Network Services	AT&T	WAN Services - eRate (Year 2 of 5-year contract)	\$ 863,000.00	RFP 18-29
19-06-18-005	All Departments & Schools	Multiple Vendors	Miscellaneous Professional Services	\$ 3,800,000.00	Professional Services
19-06-18-006	All Departments & Schools	Multiple Vendors	Instructional Materials, Supplies, Service Providers & Consumable Items (1st Extension of 2 Options to Renew)	\$ 25,000,000.00	Extension of 19-01, 19-22, 19-37, 19-58
19-06-18-007	All Departments & Schools	Multiple Vendors	Outside Contracted Services (1st Extension of 2 Options to Renew)	\$ 5,000,000.00	Extension of 19-02, 19-04, 19-19, 19-57
19-06-18-008	All Departments & Schools	Multiple Vendors	Academic Educational Consultants & Professional Development Services (1st Extension of 2 Options to Renew)	\$ 3,000,000.00	Extension of 19-06
19-06-18-009	Food & Nutrition Services	Multiple Vendors	Multi-Region Co-Op (ESC X & XI) - Food Supplies & Equipment for the 2019-2020 year	\$ 975,000.00	Interlocal Agreement
19-06-18-010	Special Education	Multiple Vendors	Speech-Language Therapy Services	\$ 250,000.00	RFP 17-92 Extension
19-06-18-011	Office Depot (V#9507) & Staples Advantage (V#10283488)	All Departments & Schools	Office Supplies	\$ 995,000.00	TCPN / TASB Buyboard
19-06-18-012	Plant Services	RD Lawns (V#10280253)	Mowing Services (Final extension of 3-year contract)	\$ 320,000.00	Bid 18-09 Extension
19-06-18-013	All Departments & Schools	Region 11 (V#1155)	Region 11 Services such as (PEIMS, Technology, Curriculum, etc.)	\$ 680,000.00	Interlocal Agreement

**Arlington Independent School District**  
**Purchases Greater than \$50,000 Exempt from Bid**  
**Date: June 18, 2019**

Control No.	AISD Department	Vendor Name	Goods or Services	Estimated Amount	Purchase Method
19-06-18-014	Advanced Academics	ACT (V#8045000)	ACT Test for seniors in AISD - ACT School Day Testing for college admission	\$ 184,875.00	Single Source
19-06-18-015	Plant Services	Drew Consulting (V#10283505)	Environmental Consulting Services for Asbestos Abatement & Mold Remediation	\$ 100,000.00	Professional Services
19-06-18-016	Athletics	University of Texas at Arlington	Rental of Maverick Stadium for AISD High School Football Games & Events	\$ 100,000.00	Interlocal Agreement
19-06-18-017	World Languages	Ellevation, LLC (V#10282852)	Electronic Document Management System for Language Proficiency Assessment Committee (LPAC) (3rd & Final Extension)	\$ 122,400.00	RFP 17-87 Extension
19-06-18-018	Human Resources	Viverae (V#10280820)	Employee Wellness Program (SimplyWell)	\$ 260,000.00	RFP 17-69 Extension
19-06-18-019	Special Education	MSB Consulting Group (V# 10283545)	School Health & Related Services (SHARS) Reimbursement Filing Services	\$ 150,000.00	RFP 18-80 Extension
19-06-18-020	Plant Services	Multiple Vendors	Asbestos Abatement & Mold Remediation Contractors (1st extension of 3-year contract)	\$ 800,000.00	RFP 18-62 Extension
19-06-18-021	All Departments & Schools	Multiple Vendors	Technology Equipment, Products, Services , Software, Audio Visual Equipment	\$ 998,000.00	TASB Buyboard
19-06-18-022	All Departments & Schools	HP, Inc.	Hewlett Packard, HP Products, Supplies, Equipment, Services & Software	\$ 200,000.00	Texas DIR Contract
19-06-18-023	All Departments & Schools	Multiple Vendors	Internet & Network Security, Software & Technology Solutions Products & Services	\$ 500,000.00	TIPS Co-op


**Arlington Independent School District  
Board of Trustees Communication**

<b>Meeting Date:</b> June 18, 2019	<b>Consent Item</b>
<b>Subject:</b> Budget Change, 2018-19 Amended Budget	

**Purpose:** To consider approval of the 2018-19 Amended Budget

**Background:** A school district budget must be sufficient to cover actual expenditures and should underestimate expected revenues. The 2018-19 budget originally approved by the Board of Trustees was amended throughout the school year to reflect changes as they occurred. The amended budget represents the final summary of budgeted expenditures and revenues for the 2018-19 fiscal year. It does not represent a projection of actual expenditures and revenues.

**Recommendation:** Administration recommends approval.

<b>Submitted to:</b>  Board of Trustees Arlington Independent School District	<b>Submitted by:</b> 
	<b>Prepared by:</b> Mandy Mew
	<b>Date:</b> June 10, 2019

Arlington Independent School District  
2018-2019 Final Amended Budget

		General Operating Fund	Food Service Fund	Natural Gas Fund	Debt Service Fund	Construction Fund	Total
<b>Revenues</b>							
5700	Local & Intermediate Revenue	\$ 293,276,637	\$ 5,901,896	\$ 985,000	\$ 90,032,668	\$ 5,400,000	\$ 395,596,201
5800	State Program Revenue	208,858,771	170,000	-	1,438,702	-	210,467,473
5900	Federal Program Revenue	9,755,000	26,127,438	-	521,501	-	36,403,939
<b>Total Revenues</b>		<b>511,890,408</b>	<b>32,199,334</b>	<b>985,000</b>	<b>91,992,871</b>	<b>5,400,000</b>	<b>642,467,613</b>
<b>Expenditures</b>							
<u>Function</u>							
11	Instruction	320,333,465	-	-	-	13,565,918	333,899,383
12	Instructional Resources & Media Services	6,876,903	-	-	-	-	6,876,903
13	Curriculum & Staff Development	7,566,110	-	-	-	519,638	8,085,748
21	Instructional Administration	9,288,181	-	-	-	-	9,288,181
23	School Administration	31,542,301	-	-	-	100,000	31,642,301
31	Guidance & Counseling	30,453,020	-	-	-	-	30,453,020
32	Attendance & Social Work Service	2,308,925	-	-	-	-	2,308,925
33	Health Services	7,204,524	-	-	-	-	7,204,524
34	Pupil Transportation	15,104,810	-	-	-	6,182,184	21,286,994
35	Food Service	-	31,732,487	-	-	-	31,732,487
36	Extracurricular Activities	11,164,230	-	-	-	2,262,721	13,426,951
41	General Administration	11,079,763	-	75,000	-	135,000	11,289,763
51	Plant Maintenance & Operations	54,502,002	187,223	-	-	131,161,023	185,850,248
52	Security	8,372,297	-	-	-	998,396	9,370,693
53	Computer Processing	11,253,719	-	-	-	11,654,715	22,908,434
61	Community Services	606,642	-	-	-	-	606,642
71	Debt Service	589,164	-	-	92,120,151	321,891	93,031,206
81	Facility Acquisition & Construction	653,874	-	-	-	92,699,446	93,353,320
95	Student Tuition Non-public Schools	90,000	-	-	-	-	90,000
97	Payments to TIF	3,371,393	-	-	-	-	3,371,393
99	Other Intergovernmental Charges	2,230,532	-	-	-	-	2,230,532
<b>Total Expenditures</b>		<b>534,591,855</b>	<b>31,919,710</b>	<b>75,000</b>	<b>92,120,151</b>	<b>259,600,932</b>	<b>918,307,648</b>
<b>Other Resources/Uses</b>							
7000	Other Resources	-	-	-	5,000	46,074,488	46,079,488
8000	Other Uses	(10,252,210)	-	-	-	-	(10,252,210)
<b>Total Other</b>		<b>(10,252,210)</b>	<b>-</b>	<b>-</b>	<b>5,000</b>	<b>46,074,488</b>	<b>35,827,278</b>
<b>Budgeted Surplus/(Deficit)</b>		<b>(32,953,657)</b>	<b>279,624</b>	<b>910,000</b>	<b>(122,280)</b>	<b>(208,126,444)</b>	<b>(240,012,757)</b>
Beginning Fund Balance		201,892,152	14,116,154	10,642,895	30,438,976	221,692,753	478,782,930
Budgeted Ending Fund Balance		168,938,495	14,395,778	11,552,895	30,316,696	13,566,309	238,770,173